



CPC Corporation, Taiwan

(Supply and Trading Division)

Registration Procedure/Pre-qualification for Sellers of CPC's Petroleum Product Import

Any foreign company intends to participate in CPC's petroleum product import tender or to sell petroleum product to CPC is required to express its intention by FAX, Email or letter to CPC indicating the product(s) it intends to sell and provide CPC with the following information for pre-qualification purposes:

1. **COMPANY INTRODUCTION:** information including but not limited to company history, capital, corporation structure, annual financial highlights and business description, etc.
2. **ACTUAL PETROLEUM PRODUCT TRADING ACTIVITIES:** trading experience/history including but not limited to annual amount/item/counter party etc.
3. **BANK REFERENCE:** name/address/telephone/facsimile of one or two banks with the contact persons recommended by the company to CPC for bank reference purpose.
4. **TRADE REFERENCE:** name/address/telephone/facsimile of one or two internationally known companies with contact persons recommended by the company to CPC for trade credibility reference purpose.
5. **SOURCE OF PRODUCT SUPPLY**

A qualified seller is required to meet the following conditions:

1. Good credit standing and records as verified by letter(s) from the applicant's nominated bank(s) which should be an international first class bank within the 300 largest bank's name list ranked by Strength Tier One Capital from Basle's Bank for International Settlements.
2. **Sellers** for mogas, gasoil, jet A-1, fuel oil, LPG and naphtha should have no less than one year experience in the international product

trading.